

Stephen Cook: 25 Years with MLA!

The MLA family would like to congratulate and thank Stephen Cook for an outstanding 25 years of service. Stephen started with



MLA NSW on October the 9th, 1989, and has been a loyal employee of the company ever since. Stephen's first role was as a stores person, which he held for the first 5

years, before moving into spare parts. He has since built a successful career as a Spare Parts Interpreter.

As for the secret to his long service, Stephen explains; "MLA is a great company to work for. The main reason I have never considered leaving is the personnel we have here in Sydney and across Australia, we all get along really well."

His work has contributed significantly to the success of the company and we thank Stephen for his continued efforts at MLA Holdings. 25 years is an outstanding milestone.



Ken's Korner

The end of a very significant part of MLA's history.

At our recent Annual General Meeting, Mr. Jiro Kanamori, our Chairman for the last 34 years announced his retirement.

Some of our more recent employees may be unaware that Mr.

Kanamori, when General Manager of T. Chatani & Co. Ltd was the one who in 1980 had the vision to create MLA Holdings Pty Ltd and appoint it as the Distributor of Mitsubishi Forklift Trucks in Australia. More than this, it was Mr. Kanamori who in 1970 first introduced the Mitsubishi trucks to Australia.

As someone who has been involved with him all this time I am very sad to see him go as he has had a very important influence on the success of our company. A very caring and intelligent man. A man we will miss as we continue to operate in the company he created.

We wish Mr. Jiro Kanamori a long and enjoyable retirement.

Now the good news.

Mr. Yasuhiro Chatani, President of Tercia & Co., Ltd. (previously T. Chatani & Co. Ltd. and the company that owns MLA) has agreed to accept the role as our new Chairman. Mr. Chatani's family are the owners of Tercia & Co., Ltd. and Mr. Chatani has always been a great supporter of MLA.

If you had the opportunity of meeting Mr. Chatani during his recent visit to Australia with his charming wife I am sure you will feel that his enthusiasm for MLA insures our company remains in good hands.

Our old friend "Mike" Itani remains as a Director and I continue as your Managing Director.

Ken Rathgen



Bibra Lake's Grand Opening

MLA Holdings' new premises in Bibra Lake, Western Australia, have officially been opened.

To acknowledge this important milestone for MLA a grand opening dinner was held on the 29th of August, 2014, at the new Bibra Lake premises, attended by MLA's owner, Directors, WA staff and key MLA customers.

The event was a personal request of the new MLA Chairman, Mr Yasuhiro Chatani, to celebrate the opening of the new WA branch. Mr & Mrs Chatani, and MLA Director Masahiro (Mike) Itani made the long journey from Japan to be at this special night. The event was also attended by our Managing Director Ken Rathgen, General Manager Operations Matt Saunders and Finance Manager Girma Dabi. In addition to the MLA staff, many representatives from MLA's valued clients were also in attendance. These included guests from Pacific National, BlueScope Steel, Agility Logistics, Jayde Transport, and WACO amongst others. Representatives from the SANY Group, MLA's heavy equipment supplier, were also present at the grand opening dinner.

A large marquee was setup onsite in preparation for potential bad weather on the night, which did eventuate, however the rain was not enough to dampen the spirits of the guests. A pre dinner welcome

marquee was setup outside the warehouse where guests were served food & beverages and had the opportunity to mingle. Speakers on the night included Ken

Rathgen and Mr Chatani, who officially declared the new Western Australia branch open. Live entertainment was provided all night by The Dinner Singer, one of Perth's most popular entertainers.

Ross Mackenzie, MLA's Western Australia State Manager was very pleased with the over-whelming success of the opening and stated; "The evening was enjoyed by all and it provided an opportunity to strengthen our partnerships with key customers and celebrate the growth of our WA branch."



MLA Partners with Chalmers Industries Pty Ltd

The delivery of a new SANY SRSC45C2 Reach Stacker to Chalmers' Yarraville site in Melbourne continues an already successful partnership between MLA and Chalmers Industries.

Chalmers Industries was started by John Chalmers in 1882. From humble beginnings as a small business, Chalmers became one of the earliest providers of organized carrier services in Victoria. Since then, Chalmers has grown into an integrated logistics and supply chain management operation, with their head office currently residing in Yarraville, Melbourne. In 1995, Chalmers commenced operations in Brisbane and have since moved into a purpose built facility in the heart of Brisbane's busy port precinct.

Chalmers offer numerous supply chain management solutions including; wharf container transport, packing and unpacking, warehousing and storage and break bulk handling. Both Chalmers container parks in Brisbane and Melbourne are conveniently located right beside the port precinct in both states.

MLA's relationship with Chalmers commenced in 2012 following the delivery of two Vulcan Reach Stackers and one Vulcan Empty Container Handler, all manufactured by Linde Heavy Truck Division.

Bronte Mincham, MLA's Victorian State Manager, says that Chalmers were impressed by the SANY SRSC45C2



Reach Stacker. "It's engineered with unique stability features, ample power, rugged construction, extraordinary operator visibility and manoeuvrability. Operator ride and comfort are exceptional with the cabin ergonomically designed using a streamline shape and open view for the most comfortable operator space. This was an important factor in the decision making process for Chalmers. With a competitive price, technical support, and highly respected after-sales service, MLA put forward a very attractive offer, and ultimately the Chalmers Board accepted".

MLA Holdings is pleased to assist Chalmers Industries in achieving their goals as they seek to build on their proud reputation of being a reliable and consistent transportation organisation. With MLA's unrivalled after-sales service and impressive new range of heavy equipment, MLA is perfectly positioned to serve as Chalmers' long-term materials handling supplier in both their Victorian and Queensland operations.





MLA welcomes Jason Denherder

Jason Denherder has joined the MLA team in the South Australian branch as the SA Sales Manager and will work with all sales opportunities across the state.

Jason joins MLA with a long forklift career behind him. As a qualified mechanic Jason spent 8 years on the tools working on materials handling equipment.

The last two years have seen Jason move into sales, specifically as a Rental Manager. He joins MLA with a positive outlook on what lies ahead. "I came to MLA because they offered a great opportunity to further develop my career in the industry". In his spare time Jason enjoys spending time on the water, with surfing and sailing being favoured activities.



Famous for Reliability

Extraordinary equipment reliability is not common in the materials handling industry. The equipment must be well built at the start, and then maintained to ensure that it behaves exactly as it should. This is where MLA Holdings and Mitsubishi Forklifts excel. Here, extraordinary forklift reliability is not rare at all, it's actually assured. Reliability is built into every Mitsubishi forklift truck that rolls off the assembly line.

In the showroom at MLA's NSW Head Office sits an original yellow 1972 Mitsubishi FG20. It's in perfect condition, however deservedly retired from its working duties some time ago. Now imagine the pleased expressions on the staff's faces when it rolls a 1990 Mitsubishi FG15DX in near immaculate condition, still working on a daily basis, just returned to MLA for a service. 24 years of hard work and barely a scratch on it. MLA sold this FG15 to a customer back in 1991 and MLA has been servicing this forklift ever since. The truck has indeed been well looked after, and is a great example of what you can expect from MLA and Mitsubishi.

With Mitsubishi forklift trucks, you always get consistent, smooth operation on a daily basis, which will result in fewer mishaps and increased savings. More companies are relying on MLA Holdings for support services they may have once handled themselves. MLA's efficiency gives our customers a better return on their investment. Our reputation for keeping the machines we provide operating at peak performance for long periods of time is important to our customers. That's why MLA always offer genuine parts supplied by the Original Equipment Manufacturers.

Mitsubishi forklifts are still built to the same exceptional standards of quality and reliability as these forklifts from days gone by. Whether it's that FG15DX produced over 20 years ago or a brand new Mitsubishi Grendia produced last month, Mitsubishi Forklift Trucks are renowned for their extraordinary reliability.

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